

2025–2026 Competitive Events Guidelines

Business Law (Collegiate)



Business Law challenges members to demonstrate their knowledge of legal systems and principles as they relate to the business environment. Through an objective test, members explore topics such as contracts, agency, business formation, intellectual property, and regulatory compliance.

Event Overview

Division	Collegiate
Event Type	Individual
Event Category	Objective Test
Event Elements	50-minute test, 100-multiple choice questions

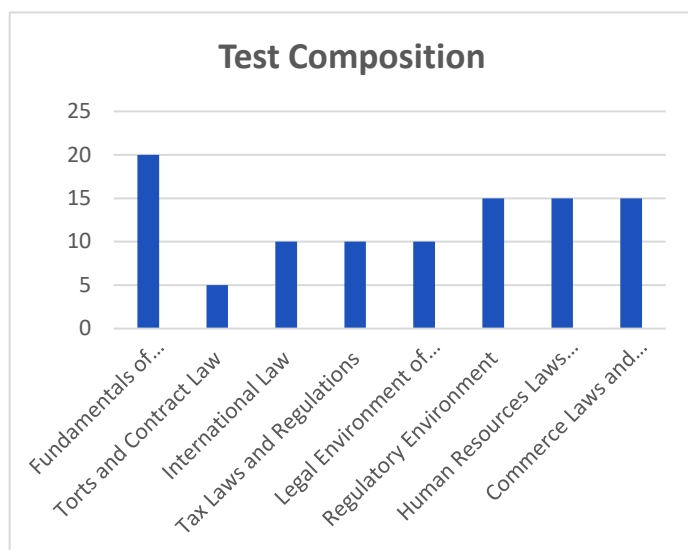
Educational Alignments

Career Cluster Framework Connection	Public Service & Safety
NACE Competency Alignment	Career & Self-Development, Communication, Critical Thinking, Professionalism

Knowledge Areas

- Fundamentals of Business Law
- Torts and Contract Law
- International Law
- Tax Laws and Regulations
- Legal Environment of Business
- Regulatory Environment
- Human Resources Laws and Regulations
- Commerce Laws and Regulations

Test questions are based on the knowledge areas and objectives outlined for this event. Detailed objectives can be found in the study guide included in these guidelines.



State

Testing will take place prior to the State Leadership Conference. Testing must occur at school under the supervision of an adult proctor. Check the Call to Conference for specific instructions and deadlines.

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National

Required Competition Items

<u>Items Competitor Must Provide</u>	<u>Items FBLA Provides On-site</u>
<ul style="list-style-type: none">Sharpened pencilFully powered device for online testingConference-provided nametagPhoto identificationAttire that meets the FBLA Dress Code	<ul style="list-style-type: none">One piece of scratch paper per competitorInternet accessTest login information (link & password provided at test check-in)

Important FBLA Documents

- Competitors should be familiar with the Competitive Events [Policy & Procedures Manual](#), [Honor Code](#), [Code of Conduct](#), and [Dress Code](#).

Eligibility Requirements

To participate in FBLA competitive events at the National Leadership Conference (NLC), the following criteria must be met:

- Membership Deadline:** FBLA national membership dues must be paid to the specific division by 11:59 p.m. Eastern Time on March 1 of the current school year.
- Conference Registration:** Members must be officially registered for the NLC and must pay the national conference registration fee to participate.
- Official Hotel Requirement:** To be eligible to compete, competitors must stay within the official FBLA housing block.
- State Entry Limits:** Each state may submit up to four entries per event.
- Event Participation Limits:** Each member may participate in:
 - One individual or team event, and
 - One chapter event (e.g., *Community Service Project* or *State of Chapter Presentation*).
- Competitor Responsibility:** Only registered competitors are permitted to plan, research, prepare, and set up their presentations. Advisers and others may not assist.
- Participation Requirement:** To be eligible for an award, each competitor must complete all components of the event at the National Leadership Conference.
- Identification at Check-in:** Competitors must present valid photo identification (physical or digital) that matches the name on their conference name badge. Acceptable forms include a driver's license, passport, state-issued ID, or school ID.
- Late Arrivals:** Competitors will be allowed to compete until such time that the results are finalized, or participation would impact the fairness and integrity of the event, as determined by Competitive Events staff. Five penalty points will be assessed for late arrivals in any competitive event.
- Event Schedule Notes:**
 - Some events may begin before the Opening Session.
 - All schedules are posted in local time for the NLC host city.
 - Schedule changes are not permitted.

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Event Administration

- **Test Duration:** 50 minutes
- **Format:** This event consists of an online objective test that is proctored and completed on-site at the National Leadership Conference (NLC).
- **Materials:** Reference or study materials are not permitted at the testing site.
- **Calculators:** Personal calculators are not allowed; an online calculator will be available within the testing platform.
- **Question Review:** Competitors may flag questions within the testing platform for review prior to the finalization of results at the NLC.

Scoring

- Each correct answer is worth one point.
- No points are deducted for incorrect answers.
- Tiebreakers are determined as follows: (1) The number of correct responses to 10 pre-selected tiebreaker questions will be compared. (2) If a tie remains, the number of correct responses to 20 pre-selected questions will be reviewed. (3) If a tie still remains, the competitor who completed the test in the shortest amount of time will be ranked higher.
- Results announced at the National Leadership Conference are considered official and will not be changed after the conclusion of the National Leadership Conference.

Penalty Points

- Competitors may be disqualified if they violate the Code of Conduct or the Honor Code.
- Five points are deducted if competitors do not follow the Dress Code or are late to the testing site.

Recognition

- A maximum of 10 entries (individuals or teams) may be recognized per event.

Americans with Disabilities Act (ADA)

- FBLA complies with the Americans with Disabilities Act (ADA) by providing reasonable accommodations for competitors. Accommodation requests must be submitted through the conference registration system by the official registration deadline. All requests will be reviewed, and additional documentation may be required to determine eligibility and appropriate support.

Electronic Devices

- Unless approved as part of a documented accommodation, all cell phones, smartwatches, electronic devices, and headphones must be turned off and stored away before the competition begins. Visible devices during the event will be considered a violation of the FBLA Honor Code.

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Sample Preparation Resources

- Official sample test items can be found in [FBLA Connect](#). These sample items showcase the types of questions that may be asked on the test and familiarize competitors with the multiple-choice item options.

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Study Guide: Knowledge Areas and Objectives

This study guide shows the skills and knowledge you'll be tested on for this event. Objectives followed by a two-letter, three-digit code in parentheses are based on the National Business Administration Standards from MBA Research and Curriculum Center. Some objectives also reference MBA Research's Learning Activity Packages (LAPs)—resources with readings, activities, and assessments to help you learn. For more information, visit MBAResearch.org/FBLA.

Fundamentals of Business Law (20 test items)

1. Comply with the spirit and intent of laws and regulations (BL:163, LAP-BL-163) (CS)
2. Discuss the nature of law and sources of law in the United States (BL:067) (SP)
3. Describe the United States' judicial system (BL:068) (SP)
4. Describe methods used to protect intellectual property (BL:051) (SP)
5. Describe legal issues affecting businesses (BL:001) (SP)
6. Explain types of business ownership (BL:003, LAP-BL-003) (CS)

Torts and Contract Law (5 test items)

1. Identify the basic torts relating to business enterprises (BL:069) (SP)
2. Describe the nature of legally binding contracts (BL:002) (SP)

International Law (10 test items)

1. Discuss the nature and sources of international law (i.e., treaties and international customs) (BL:142) (MN)
2. Discuss the nature and sources of foreign law (i.e., country judicial and legislative actions) (BL:143) (MN)
3. Explain the impact of global legal systems on settling international business disputes (BL:144) (MN)

Tax Laws and Regulations (10 test items)

1. Explain the nature of tax regulations on business (BL:009) (ON)
2. Explain the nature of businesses' reporting requirements (BL:010) (ON)
3. Develop strategies for legal/government compliance (BL:011) (ON)

Legal Environment of Business (10 test items)

1. Describe factors affecting the settlement of legal matters (BL:159) (SP)
2. Explain legal considerations for finance (FI:356) (SP)
3. Explain legal considerations for accounting (FI:353) (SP)
4. Explain legal issues associated with information management (NF:076) (SP)

Regulatory Environment (15 test items)

1. Describe the nature of legal procedure (BL:070) (SP)
2. Discuss the nature of debtor-creditor relationships (BL:071) (SP)
3. Explain the nature of agency relationships (BL:072) (SP)
4. Discuss the nature of environmental law (BL:073) (SP)
5. Discuss the role of administrative law (BL:074) (SP)

Human Resources Laws and Regulations (15 test items)

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1. Explain the nature of human resources regulations (BL:007) (SU)
2. Explain the nature of workplace regulations (including OSHA, ADA) (BL:008) (SU)
3. Describe health and safety regulations in business (OP:004) (PQ)
4. Discuss employment relationships (BL:075) (SU)

Commerce Laws and Regulations (15 test items)

1. Explain the nature of import/export law (BL:145) (SP)
2. Describe the nature of customs regulations (BL:126) (SP)
3. Explain the nature of trade regulations (BL:004) (MN)
4. Describe the impact of antitrust legislation (BL:076) (MN)

References for Knowledge Areas & Objectives

MBA Research and Curriculum Center. *National Business Administration Standards*.

<https://www.mbaresearch.org/local-educators/teaching-resources/standards/>

American Bar Association. *Business law today*. <https://businesslawtoday.org/>

American Public University. *What is business law – and why is it important?* <https://www.apu.apus.edu/area-of-study/security-and-global-studies/resources/what-is-business-law/>

University of Pittsburgh. *What is business law? Exploring the importance for companies*. <https://online.law.pitt.edu/blog/what-is-business-law>